The Golden Triangle of IAM

Good Identity and Access Management (IAM) solutions should have 3 elements; Simplicity, Completeness, and a low Total Cost Ownership (TCO). Sadly, most products on the market today fall short on not just one but all 3. **Ilantus Compact Identity** is different.

Simplicity is Sublime

In the world of IT, it goes without saying that simplicity is far better than complexity. When systems break down, simple products are easier to repair than complex ones. User experience for simpler products is also typically much better, as less effort needs to be applied to get something done. But this is just one reason for which uncomplicated IAM is superior.

Another thing that should be straightforward is the architecture. Complex ones are hard to build upon and integrate with apps and systems. Since IAM solutions typically need to be fused with various different environments and apps, they should be built with simple architecture. This makes upgrades and maintenance easy, and future-proofs the product. It also improves efficiency both in managing the solution as well as in utilizing it.

Lastly, IAM staff are hard to find and even harder to retain due to skills shortage. Small and medium businesses in particular are hard pressed to have competent staff on hand. So, solutions must be operable by ordinary IT admins and managers. They must be simple enough that even the least savvy IT professionals can handle them, make changes, and make small repairs with ease. Again, this is not typical of products today. They are typically complex to install and operate.

Completeness is Competence

In the world of IT, the completeness of an offering is critical. IAM is a set of essential technologies. It consists of Access Management (AM), which further consists of Single Sign-on (SSO) and Password Management, as well as IGA, which has Identity Governance and Identity Administration. There is a common element that each of them deal with; identities. They interact with your Active Directory and HR database to secure and streamline related functions.

It is important that your IGA and Access Management products be one and the same, and that both are available with full capabilities. If you are getting AM from one product and IGA from another, you risk the systems interacting poorly. Typically, vendors offer one component, and have integrations with a partner product offering the missing ends. This is a problem for 2 reasons: the cost is much higher, and upgrades and maintenance in one product do not immediately translate into the other. This results in systems breakdowns and integration challenges.

You want an IAM solution like **Ilantus Compact Identity** which offers all IAM technologies in one package. The solution has sufficient depth in all to offer everything most businesses need to secure themselves and to improve productivity.

Cost-Effectiveness is Critical

IAM products are notorious for having a high TCO. The upfront price might be low, often something like 2% of the list price, but AMCs (Annual Maintenance Contract), upgrades, integrations, etc. lead to a much larger final figure. Most vendors only sell Access Management or IGA, not both, so you also have a higher cost from having to purchase multiple products from different vendors to fulfill the IAM spectrum.

Businesses deserve solutions that are upfront and honest about the TCO. They also should have access to all-in-one, low cost products that handle all basic needs. **Ilantus Compact Identity** is the most competitively priced product on the market. And, with the low cost, you still get state-of-the-art technology that is always one step ahead of hackers.

A complete product which is expensive or complicated is a burden in more ways than one.

It starves your business of budget for real business operations that are not a view through a depressing looking glass, ie., cybercrime. Complicated products are also difficult to implement, handle, and integrate with other solutions. The user experience is also usually poor.

On the other hand, an inexpensive or simple product which is not complete is also not worthwhile. You need top-notch technology that protects you in every possible way, or your business could go down in ruins within months after a breach. Price isn't everything.

So, you want a product like Ilantus **Compact Identity**, which sits dead center in the Golden Triangle of IAM. It is simple to install, operate, and maintain. It is, in fact, built with mid-sized businesses in mind in that it can be handled perfectly even by untrained staff.

It is also one of the few complete IAM offerings on the market. Everything from SSO and Password Management to IGA, in full flavor, is available at a single price in this product.

And it is very light on the purse. Inexpensive as it is a complete powerhouse of features, it really is the best value for money out of all products currently available.

Check out **[Compact Identity](#)** today!